

EXPOSE YOUR BRAND Taylormade-Adidas Golf

Jaylortha

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Welcome

My name is Jakub Budaj, a PGA class A golf professional from Poland, specializing in coaching golfers of all skill levels and in all aspects of the game.

My unique approach to coaching has made it possible for golfers to achieve results more rapidly and efficiently than any time in the past. As the only authorised Stack & Tilt instructor in Poland, my programs have become the most popular in the country.







"Jakub's inquisitive nature and work ethic has put him on a path above most golf professionals. His knowledge on both the power and finesse game is impressive."

Anna Bun

James Sieckmann - PGA Tour coach of Ben Crane and Lexi Thomson

2012 golf season representation goals

Last season I contacted your company and proposed a relationship in which we concentrated on **four main objectives**:

- 1. Brand exposure and awareness
- 2. Product placement in major golfing media in Poland
- 3. Audience reach of super-avid-core golfers
- 4. Open door for future effective opportunities for advertising

The following pages will show the **results** of those goals.



"Passion, dedication and professionalism - these feature determine that working with Jakub is a real pleasure."

Joanna Druzba Golf&Roll Magazine editor-in-chief

Golf&Roll Magazine

The biggest golf magazine in the country got interested in my way of coaching and asked me to become a regular contributor to their magazine. The series of instruction articles appeared throughout the 2012 . The one called *"5 steps to the new swing"* (a description of a Stack & Tilt system) was definitely the **most discussed** golf article of the year.

All the pictures seen in the articles are done by a professional photographer in order to maintain the highest possible quality. Why? So the reader can see how nice **Adidas Golf** wear really is.





5 KROKÓW DO NOWEGO SWINGU

Generacja golfistów uderzających regularne draw? Tak, to jest możliwe! Oto 5 kroków, jak tego dokonać.



JAKUB BUDAJ **Pierwszy trener** w Polsce, który ukończył szkolenie i został Stack & Tilt* Network Authorised Instructor, Lekcji udziela na terenie Sobieni Królewskich Golf & Country Club. www.jakubbudaj.pl

dyby wszystkie lekcje, ksiąźki i filmy instruktażowe z ostatnich 100 lat uczyły ludzi trzymać ciężar ciała na lewej stronie i prowadzić rece do wewnątrz, mielibyśmy generację golfistów uderzających regulame draw. Golf byłby zupełnie inna gra. Jednak wiekszość trenerów uczy ruchów, które nie tylko prowadza do slice'a, ale też do uderzania w ziemię przed piłkę. Na czym polega system Stack&Tilt® I czym różni się od konwencjalnego

CIĘŻAR Z PRZODU

Przeniesienie wiekszości ciężaru na przednią nogę przy adresowaniu pomaga uderzać ziemię za piłką i utrudnia "ścinanie" piłki przez prowadzenie kija od zewnątrz (out to in). Ciężar należy trzymać na przedniej nodze nie tyko przy starcie. W trakcie downswingu doina część ciała powinna cały czas przesuwać się w kierunku do celu, Im więcej ciężaru z przodu w momencie uderzenia, tym łatwiej prowadać kija od wewnątrz i wieksza szansa na uderzenie draw. Przy adresowaniu ciężar ciała trzymaj 55/45 na przedniej stopie.

BARK W DÓŁ

Obracanie lewego barku w dół, a nie w poziornie pomaga utrzymać głowe w miejscu. Tak, jak więcej ciężaru ciała na przedniej nodze pomaga uderzać najpierw piłke, a później ziemie, tak stabilna głowa jest kolejnym wymogiem do uzyskania solidnego kontaktu. Utrzymanie głowy w jednym miejscu pozwala kijowi i rekom obracać się wokół ciała, a punkt styczności kija z ziemią (low point) jest bardziej przewidywalny. Obracając lewy bark w dół,









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AKADEMIA

To ćwiczenie pokazał mi ostatnio mój mentor James Sieckmann - przez wielu uny za najlepszego trenera od krótkiej gry na PGA Tour.





Facebook fan page

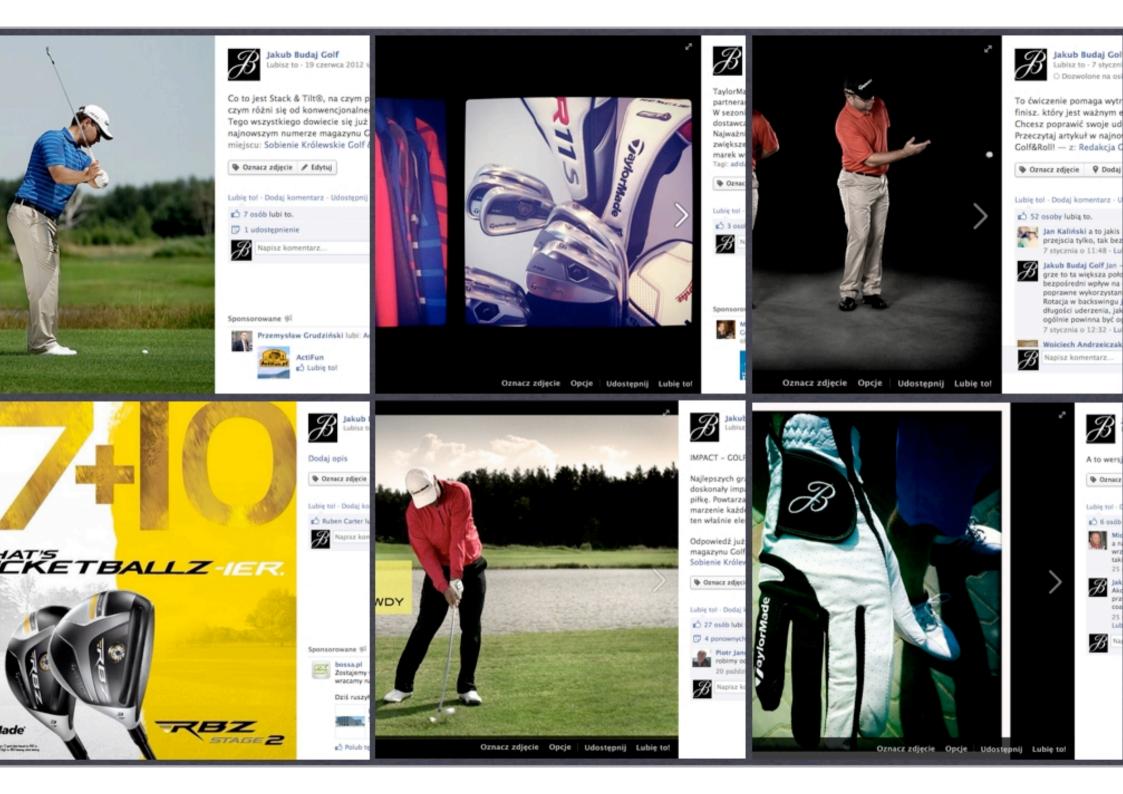
No need to say that it's important to extend branding to the social media. It relates to the connection point between consumers and our brands, Many will first find us through social media. Facebook is a great way to engage with the fans and clients, attract them with a fresh and provocative content on regular basis.

Jakub Budaj Golf has the **most popular** fan page among all golf academies and/or golf coaches in Poland. Regular updates, constant dialogue with people commentating the posts. It's all in here.



https://www.facebook.com/JakubBudajGolf





Television "Tester" show on TV4

The show first aired in July 2012, and an estimated **200,000 people** viewed the original broadcast. The reception of the show was so positive that it was re-aired on numerous occasions. The overall number of views is about 500.000. The idea of the television episode was to show golf from a non-golfer's perspective so people would become interested and learn to see golf as a great way to have fun and spend quality time with family and friends in the outdoors.







The video in YouTube is a **secret link** as the TV4 does not allow to publish its content online. Please keep it for yourself.

Click here to watch the show.



"The game of golf is changing rapidly as new technologies are being applied to it. Jakub is on the cutting edge of that change and I consider him one of top coaches I know."

Andy Plummer - PGA Tour coach of Charlie Wi and J.J. Henry

Golf coaching

Last year at this time, I estimated my active coaching with all golfers for the 2011 season to be roughly 200 hours. This year, I've just calculated the time spent on the lesson tee, putting green, short game area and golf course to be **250 hours per month**.

The upcoming 2013 season is a little more than one month away and it appears by all indicators that it's going to be **even busier**. Personal coaching programs, half day and full day schools, Stack & Tilt clinics, corporate events and assistance to my players during on-the-road tourneys are on schedule to make my coaching services the most active in Poland.





Proposed continuation of

our relationship for 2013

Obviously, I wish to remain an **ambassador** for Taylormade-Adidas Golf brands - proudly wearing the latest clothing, carrying the most updated golf equipment and branded accesories. All the items will continue to be used extensively for daily coaching as well as all media appearances, ranging from television to published magazine articles.

> As you can see from attached video and photographs, the golf market in Poland has been actively viewing the product in the most professional formats possible.





Any questions?

Please contact me anytime with comments or ideas you may have regarding possible new ways to expose the brand to the new markets or through new media outlets. It has been **a great pleasure** representing the Taylormade-Adidas Golf brand and very much look forward to our continued relationship. Growing the game of golf is my passion and I am fortunate to have you as my partner in this endeavor.

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Expand your brand.

What are you waiting for?

